



Your Mobile Cooling Solutions
致力于移动制冷解决方案

英得尔®



Welcome to

Zhongshan Wellway Indelb Enterprise Company Limited!

中山环威实业发展有限公司 **欢迎您!**

Company Introduction 公司介绍

Founded in August 2005, Zhongshan Wellway Indel B. Enterprise Co., Ltd is a China-Italy joint venture company located in National Health Technology Park of Zhongshan Torch Development Zone. The factory covers more than 65,000 square meters near Zhongshan port with beautiful environment and very convenient traffic. Acting as the leader in the field of DC compressor and absorption fridges, the company is engaged in developing and manufacturing truck refrigerators, cruise refrigerators, automatic hotel minibar system etc.

中意合资公司，成立于2005年，位于中山港国家一级工业开发区，占地超过65,000平方米，环境优美，交通便利。作为直流压缩机制冷和吸收式制冷技术的亚洲领先者，公司一直致力于OEM车载冰箱、嵌入式豪华游艇冰箱以及高端智能化酒店冰箱系统等产品的研发和制造，并在广大行内客户群体中享有盛誉。

The company takes advantages of all the joint parties in R&D, manufacturing and marketing, and keeps supplying excellent products to our valuable clients, such as Volvo, Renault, IVECO, DAF etc.

合资公司充分利用合资方在研发、制造和营销方面的优势，持续不断的为我们的客户提供专业的解决方案和优质的产品，我们的客户包括沃尔沃、雷诺、依维柯、达富等等。



Partners of the Joint Venture 投资方介绍

Indel B S.P.A. 意大利投资方

33.33%

BERLONI集团的全资子公司 Wholly-owned Subsidiary of BERLONI Group
欧洲嵌入式卡车冰箱市场占有率 70% Built-in OEM Truck Refrigerator
全球嵌入式游艇冰箱市场占有率 85% Built-in Cruise Refrigerator
欧洲酒店冰箱和酒店配套电器市场占有率 50% Hotel Minibar & Appliances
德国DANFOSS直流压缩机全球最大的买家及战略合作伙伴 Danfoss Partner

Foshan Wellway Electric Appliance Co., Ltd. 中方投资方-1

33.33%

亚洲吸收式技术的领先者 Leader of Absorption Refrigeration Technology
中国高端吸收式酒店冰箱市场占有率80% Absorption Hotel Minibar

Zhongshan Powtek Appliances Mfg. Ltd. 中方投资方-2

33.33%

专业家用燃气具出口制造商 Professional Gas Appliances Manufacturer
出口全球超过30个国家和地区 Export To Over 30 Countries

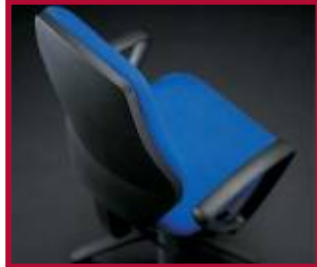
BERLONI Group 意大利合资方 ...

INDEL B is wholly-owned subsidiary of BERLONI Group, which is the leading industrial group in Italy. The group has activities in different fields, such as furniture industries, agriculture, resorts, drinks etc.



INDEL B是意大利BERLONI集团的全资子公司，集团业务涉及制造业、休闲旅游以及农业等很多领域，是意大利最大的工业集团公司之一。

BERLONI Group 意大利合资方 ...



Inside the Berloni Group we can identify three major units:

Home – Office – Refrigeration

Home Unit: production of modular kitchen and home furniture

Office Unit: production of office furniture and partition walls

Refrigeration Unit: production of refrigerators and components for the refrigeration industry



BERLONI Group 意大利合资方 ...

BERLONI HOLDINGS



Company's name

MOBILI BERLONI

INDEL B

ITERBY

GIEMMETRE

CONDOR B

INDEL MARINE

INDEL MARINE USA

TERME DI CARIGNANO

AZIENDA AGRICOLA

LAS PALMITAS ARGENTINA

Production

Modular kitchens – home furniture

Mobile refrigeration – Minibar

Office furniture – partition walls

Office furniture

Components for refrigeration

Marine refrigeration

Marine refrigeration

Mineral water and spa

Farm

Wood and charcoal



Indel B S.P.A. 意大利合资方 ...



An area of 18,000 square meters for current facilities

现有办公厂房区域超过18,000平方米

66,000 square meters of land property for future expansion

拥有66,000平方米的土地产权用于将来扩张

Over 280 persons employed

超过280名员工

Indel B S.P.A. 意大利合资方



Company System Certification 质量体系认证

Indel B S.P.A. 意方



Zhongshan Wellway Indelb Enterprise Co., Ltd. 中方



TS16949 certificate

is coming by
the end of 2009.....

TS16949 认证

将在2009年内取得.....

Quality Guideline 质量方针

全员参与, All-out participation,
持续改进, Sustaining improvement,
重在执行, Focus on the execution,
提高品质, Improve the quality,
客户满意。 Fulfill the customers.

Environment Guideline 环境方针

全员行动, All-out action,
绿色生产, Green production,
科学利用, Scientific exploitation,
提高效益, Increased profit,
保护环境。 Environmental protection.

Culture of Our Enterprise 企业文化

Follow Your Promise 承诺文化

承诺文化就是很简单地要求自己说话算数，忠于自己的基本工作职责；
Follow your promise requires stick to your basic mission

承诺文化强调：

Follow Your Promise emphasizes:

第一，自觉履行承诺的意识

First, be conscious about following the promise

第二，愿意为履行承诺竭尽全力

Second, be willing to spare no effort to follow the promise

No Excuse, Do It Now! 没有借口，立即执行！

Four “Instead of”s 四个“代替”

Suggestion Instead of Criticism

用改善代替抱怨

Improvement Instead of Complaint

用建议代替批评

Tolerance Instead of Blame

用宽恕代替责备

Nurturance Instead of Pressure

用教育代替压力

Sales & Production Capacity 销售和产能

2008 Sales

卡车冰箱: 95,000 台

Truck Refrigerator: 95,000 PCS

游艇冰箱: 8,500台

Built-in cruise Refrigerator: 8,500 PCS

燃气冰箱: 35,000台

Gas Refrigerator: 35,000 PCS

酒店冰箱: 80,000台 (JV生产5,000台)

Hotel-designed Refrigerator: 80,000 PCS (JV production 5,000 PCS)

高端酒柜: 10,000台

High-level Cellar: 10,000 PCS

Production Capacity 设计产能

4条微电脑控制的装配检测生产线

4 production lines for assembling and test with micro computer control

2条环戊烷高压发泡线

2 cyclopentane high-pressure foaming lines

拥有先进数控设备的金属加工车间

Metal processing workshop with advanced computer controlled equipment

员工300人 (其中技术人员20人)

Staff 300 persons (technicians 20 persons)

单班产能300,000台/年

Single schedule production 300,000 PCS/year

Factory Show 工厂展示 ...



Factory Show 工厂展示 ...



Factory Show 工厂展示 ...



Product Gallery 产品展示

After Sales Products 售后产品

CAMPING BOX AC/DC/GAS

三用燃气冰箱（户外野营用途）

- Cars
- Camping/Outdoor
- Off-road vehicles



Product Gallery 产品展示

After Sales Products 售后产品

TRAVEL BOX 12-24 Volt

- Cars
- Trucks
- Off-road vehicles
- Ambulances
- Boats



Product Gallery 产品展示

Marine Products 游艇嵌入式产品

CRUISE refrigerators 12/24 Volt DC
suitable for installation on:

Boats – Recreational vehicles – Busses –
Trucks – Solar installations or any other
place where a DC source is available.



Product Gallery 产品展示

Hotel Minibar / Wine Cellar 酒店冰箱/红酒柜



Product Gallery 产品展示

OEM/ODM Products OEM/ODM产品

DAF

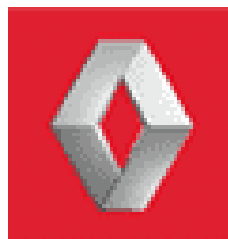


Foden Trucks
A Division of PACCAR U.K. Ltd

IVECO

LEYLAND TRUCKS

VOLVO



**RENAULT
TRUCKS**



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Your Mobile Cooling Solutions
致力于移动制冷解决方案

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IVECO





The thermoelectric bottle cooler has a capacity of 7 litres and can hold 2 X 2 litres bottles. It is installed only on the Magnum cab.



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致力于移动制冷解决方案

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VOLVO



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New RENAULT PREMIUM



DAF



LEYLAND TRUCKS



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DAF

New DAF XF105



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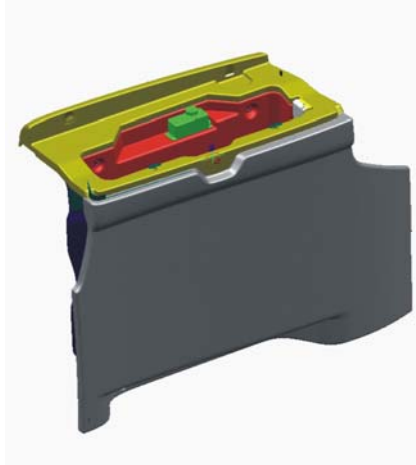
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The USA manufacturers
Both Peterbilt and
Kenworth are presently
testing some Indel B
refrigerators on their
trucks







Irisbus



Your Mobile Cooling Solutions
致力于移动制冷解决方案

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Our Strategy 我们的战略

我们将全心致力于向全球范围内提供专业的移动制冷解决方案，并努力争取在五年内发展成为行业的领先者。

We are dedicated to providing the professional mobile cooling solutions globally, and strive to be the leading manufacturer in this field within 5 years.



Thank You! 谢谢!

ZHONGSHAN WELLWAY INDELB ENTERPRISE CO., LTD

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